



Part 2 – Going from manual to digital



Welcome!

A B O U T Q V A L I A

Full-suite solution

3000+

connected companies

30+

countries

HQ

Stockholm













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Going from manual ** to digital



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Transactions methods

Paper and Pur. based mar PDF-based with internal scann. PDF-based with scanning Point-to-Point Fn man-Point-to-Point Fn man VAN service providers annol nothing in



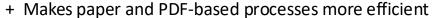
Paper and PDF-based manual process



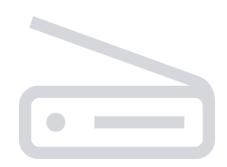
- + No maintenance or updates
- Very challenging to scale
- Increasingly non-regulatory
- High scaling costs



PDF-based with internal scanning



- Time consuming
- High software costs
- Continuous quality risks





PDF-based with scanning service provider

- + Scalable solution
- High costs
- Outdated technology
- Continuous quality risks
- Continuous service delivery risks



Latest development

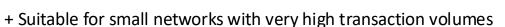
Al-enabled extraction and enrichment

- Rapid quality improvement with new LLM technologies
- Improved processing capabilities
- Expanded use cases with dedicated Als and enrichment

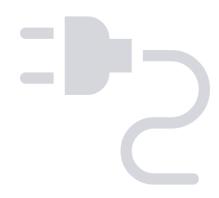




Point-to-point EDI managed inhouse

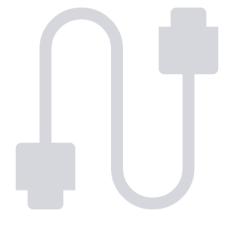


- High implementation cost
- Extensive IT expertise needed
- Vulnerable to changes
- No scalability





Point-to-point EDI managed by service provider

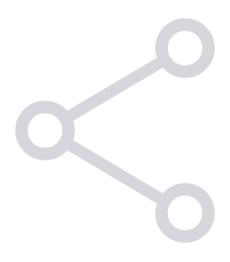


- + Suitable for small networks with very high transaction volumes
- High costs
- 3rd party dependency



VAN service providers

- + Simplified EDI
- + Greater reach
- High cost
- Gatekeeper position
- Lack of traceability





Peppol network via service providers

- + Most cost-efficient method
- + International compliance
- + Highly scalable + Highly scalable
- + Transparent participant directory
- + Continuous development
- New and fairly unknown
- Incomplete support for complex messages



Summary







Thank you!



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